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by

For device-makers that want to capitalize on opportunities arising from Asia's ever-burgeoning health-care systems, relationships are indeed critical to a successful APAC business strategy. Check out what Accuron Medtech CEO Abel Ang said about it here.

"Whether you are a large or small company, you need to be well connected in Asia and have a good support network. It's all about having a Rolodex of right contacts and that is a good starting point. Asia is a region where relationship factor is important." Abel Ang, CEO, Accuron Medtech

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